# **SQPS-931**

# Veoneer Supplier Manual (VSM) -Product Life Cycle

Dennis Nielsen 15-FEB-2022



### **Table of contents**

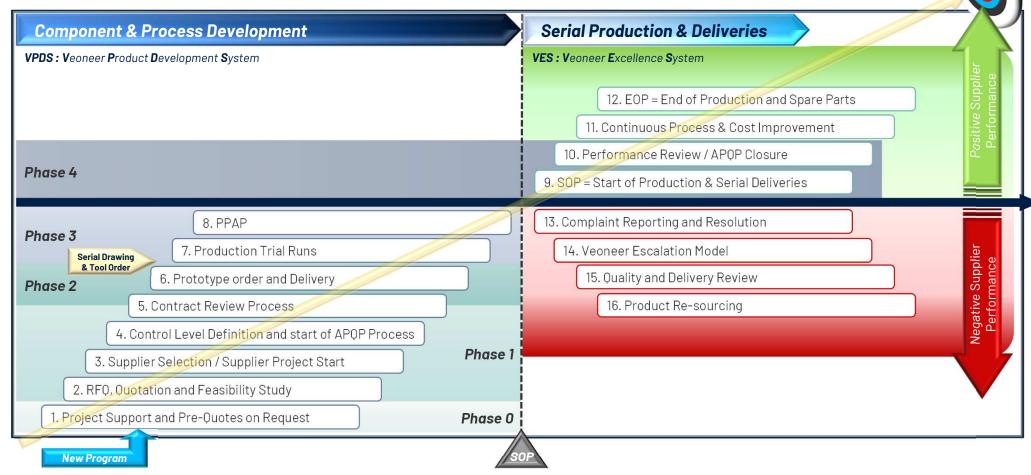
- The product life cycle with Veoneer
  - Project support and pre-quotes on request
  - RFQ. Quotation and Feasibility study
  - Supplier Selection/Supplier Project start
  - Control Level Definition and start of SQP Process
  - Contract Review Process
  - Prototype Order and Delivery
  - Production Trial Runs

### Table of contents (cont.)

- Production Part Approval Process (PPAP)
- Start of Production (SOP) and Serial Deliveries
- Performance Review/SQP Closure
- Continuous Cost and Process Improvement
- End of Production and Spare Parts (EOP)
- Complaint Reporting and Resolution
- Veoneer Escalation Model
- Quality and Delivery Review
- Product Resourcing

# **Product Life Cycle**

- Zero Defect
- 100% On Time Parts
- Best Price
- More Business



15-FEB-2022, V1.1

© 2018 Copyright Veoneer Inc. All Rights Reserved

# The Product Life Cycle with Veoneer

1. Project Support and Pre-quotes on Request – Phase 0 (focus points)

- On Veoneer request the supplier provides:
- Project and Product Review
- Feasibility Study
- Design and Process Consultation and Expertise
- Pre-Quotes (Part price, tooling, equipment) on concepts and ideas

# The Product Life Cycle with Veoneer

2. RFQ. Quotation and Feasibility Study - Phase 1 (focus points)

(RFQ & Feasibility Study Training Material available in the VSM!)

**Input: RFQ (Request for Quotation)** 

**Output: Quotation (on RFQ-template):** 

- Part and tooling price, lead times etc.
- Cost Analysis
- Feasibility Study

VSM Training - Product Life Cycle

Packaging and Transport concept

# The Product Life Cycle with Veoneer

3. Supplier Selection / Supplier Project Start - Phase 1 (focus points)

### Before supplier selection:

- Supplier shall accept VSM
- Not be rated RED on Commodity Flag Panel
- Not have continuously unacceptable VS051 ratings
- No Major Open issues from VS002 Audits
- Completed Feasibility Study
- Major Feasibility concerns and Design change requests must be agreed to by Veoneer before selection

#### After supplier selection:

VSM Training - Product Life Cycle

Veoneer expects the supplier to start an official project supporting the Veoneer milestones by providing the needed resources, services, capital, equipment etc. to meet the Veoneer requirements.

# The Product Life Cycle with Veoneer

4. Control Level Definition & Start of SQP Process - Phase 1 (focus points)

- Establish SQP process & Project plan based on the Synchronized time-line
- Problem & Risk Analysis
- Mandatory reporting in writing of problems relative to Timing /Quality with analysis and recovery plan
- Initiate and maintain updates of SQP template
- Report SQP progress according to defined frequency

# The Product Life Cycle with Veoneer

### 4. Control Level Definition & Start of SQP Process - Phase 1

### 4.1 The CLD-Standard (Veoneer internal standard)

		Minimum requirements related to defined CLD	i	<del>i</del>	
No.	Requirements	Comment(s)	CLD 1	CLD 2	CLD 3
1	SQP	Reference: VSM-S-APSP-template	YES	YES	YES
1.1	-SQP-submission	According to defined submission frequency.	YES	YES	YES
	-SQP reviews	Veoneer/Supplier meetings/tel. conf.	NO	YES	N/A
1.2	-SQP review at supplier	Review meetings at supplier site.	NO	NO	YES
1.3	-SQP-element: VS002-Audit	Project specific VS002-Process Audit.	NO	NO	NO
2	Contract Review	Mandatory use of Contract Review- template. Reference: VSM-Contract Review-template.	NO	YES	YES
3	Production-Trial-Runs	Reference: VSM-Production-Trial-Run Standard	YES	YES	YES
3.1	-Documentation Submission	Trial-Run-Documentation on defined templates. Reference: VSM-Production-Trial-Run Standard.	NO	YES	YES
3.2	-Veoneer Participation	Participation at Production-Trial-Runs at supplier site.	NO	NO	YES

VSM = Veoneer Supplier Manual

YES = Required

NO = Not Required N/A = NotApplicable

# The Product Life Cycle with Veoneer

4. Control Level Definition & Start of SQP Process - Phase 1 (focus points)

4.2 SQP = PPAP + Supplier Advanced Product Quality Planning

(SQP-Training Material available in the VSM!)

### SQP is a structured method of:

- Defining and establishing the steps and requirements necessary to ensure that the product and process both satisfy the requirements of Veoneer
- This also ensures that all steps of supplier product launch can be completed on time.
- This also defines a Quality Road Map for successful launch.

### The Product Life Cycle with Veoneer

### 4. Control Level Definition & Start of SQP Process - Phase 1 (focus points)

### **4.2 The Component Deliveable List**

Item #	PPAP /APQP	Deliverable Name	CDP#	CDP Phase	TG Phase	CDP Project Folder	CDP Responsible	SQP Responsible	SQP reponsible name	Template Mandatory	Template	<b>кс</b>	Н	Applicable (Y/N)	SREA Use Only Updated document required Mark with 'X'	Status - include date for each update (2013-12-25: xxx)	Due Date
1	APQP	Project Team	8	0	0	Team Roster	Program Manager	Product Engineering Leader (PEL)	Name 2		TEMPLATE - Component Team Roster.xls	x	x				
2	PPAP	Veoneer CRS (Component Requirements Specification)	19	1,2	0,1	Component Requirements Specification (CRS)	Program Manager	Product Engineering Leader (PEL)	Name 2	x	Latest in Sharepoint	x	x				
3	PPAP	Component datasheet	13	1.2	0.1	Datasheet	Technical Lead	Design Engineer	Name 3			x x	x				
4	PPAP	Component Package Drawing					Technical Lead	Design Engineer	Name 3			X	х				
5	PPAP	Lot Traceability Plan					SQE	Supplier Quality	Name 5			X	х				
6	PPAP	Material Handling and Packaging Instructions					SQE	Supplier Quality	Name 5			x x	х				
7	APQP	Supplier Timing Plan	7	0	0	Workplan	Program Manager	Product Engineering Leader (PEL)	Name 2			x	x				
8		Feasibility Study and Action Plan completed	20	1,2	0.1	Team Feasibility Commitment	Buyer	Buyer	Name 1	х	Latest in VSM	×					
9		Substance review					SQE	Supplier Quality	Name 5			X X					
10	APQP	Contract Review					Buyer	Buyer	Name 1	X	Latest in VSM	x x					
11	PPAP	Process flowchart					SQE	Supplier Quality	Name 5			×					
12	PPAP	Production Test Flow					SQE	Supplier Quality	Name 5			X	Х				
13	APQP	Parameter based FMEA	16	1,2	0	SC/CC List / Parameter-based FMEA	Technical Lead	Design Engineer	Name 3		TEMPLATE - Component Parameter-Based FMEA.xls		x				
14	PPAP	Pin FMEA and defined rules	12	1	0	Pin FMEA	Technical Lead	Design Engineer	Name 3		TEMPLATE - Component Pin FMEA.xis	x	x				
15	PPAP	Design FMEA	21	2	1	Block DFMEA	Technical Lead	Design Engineer	Name 3		TEMPLATE - Component Block FMEA.xls	x	х				
16	PPAP	Process FMEA					SQE	Supplier Quality	Name 5			X	х				
17	APQP	Qual Plan	11	0,1	0	Qual plan	Component Engineer	Component Engineer	Name 4	х	Latest in Sharepoint	х	х				
18	PPAP	Qualified Laboratory Documentation					SQE	Supplier Quality	Name 5			X	X				
19							SQE	Supplier Quality	Name 5			хх	х				
20		VS2 Process Audit					SQE	Supplier Quality	Name 5			Х					
21							SQE	Supplier Quality	Name 5			X					
22		Reliability / Quality prediction					SQE	Supplier Quality	Name 5			X	X				
23		PPAP Production Trial Run					SQE	Supplier Quality	Name 5			Х					
24	PPAP	Control Plan					SQE	Supplier Quality	Name 5			X	X				

Component Deliverable list (Example)

### The Product Life Cycle with Veoneer

Contract Review Process - Phase 1 and 2 (focus points)

(Contract Review-Training Material available in the VSM!)

- The contract review is used as a tool for both Veoneer and the Supplier to ensure that the process and the design have been reviewed and established
- The contract review clearly communicates Veoneer's project milestones, (ie: PPAP, Run@Rate, etc) establishing an agreement between both Veoneer and the chosen Supplier.
- Contract review is also used to finalize commercial negotiation.

# The Product Life Cycle with Veoneer

The Contract Review-template:

perns been reviewed and closed?  Index date:  It is aliable?  It is is off tool parts (without specified in TFC)  Index date:  Index date:  It is aliable?  It is aliable in TFC)  Index date:  Index da	Issu	e .	Select Action item / comment	Responsible	Due dat
rder date: ailable? biblity for drawing and 3D model? : irst off tool parts (without specified in TFC) unctional parts (see comments): Discrete PO Number trial run date: mission date: ate date: on date - Supplier: on date - Veoneer: n date: impe plan available? tion available?  bis, equipment and gauges required n of the listed part number(s) incl. mes (attach list to this review): er: rship: le(s): ubmission date:  impe plan available? impe plan	1.0	Project			The state of the s
rder date: ailable? biblity for drawing and 3D model? : irst off tool parts (without specified in TFC) unctional parts (see comments): Discrete PO Number trial run date: mission date: ate date: on date - Supplier: on date - Veoneer: n date: time plan available? tion available?  bis, equipment and gauges required n of the listed part number(s) incl. mes (attach list to this review): er: rship: le(s): ubmission date:  indee (street)  indee (str	11	Have all TFC concerns been reviewed and closed?			T T
ailable?  ibility for drawing and 3D model? : irst off tool parts (without specified in TFC) unctional parts (see comments): Discrete PO Number trial run date: imission date: ate date: on date - Supplier: on date - Veoneer: in date: itime plan available? tion available?  bls, equipment and gauges required on of the listed part number(s) incl. mes (attach list to this review): er: ersipping date.	1.2	Tool / purchase order date:			
ibility for drawing and 3D model? :	1.3	Serial drawing available?			
irst off tool parts (without specified in TFC) unctional parts (see comments):  Discrete PO Number trial run date: mission date: ate date: on date - Supplier: on date - Veoneer: n date: time plan available? tion available?  Dis, equipment and gauges required on of the listed part number(s) incl. mes (attach list to this review): er: ersipping date: pubmission date:  pubmission date:  pubmission date:  pubmission date: pubmissio	1.4	Who has responsibility for drawing and 3D model?			
specified in TFC) unctional parts (see comments): Discrete PO Number trial run date: emission date: ate date: on date - Supplier: on date - Veoneer: n date: lime plan available? tion available?  bls, equipment and gauges required n of the listed part number(s) incl. imes (attach list to this review): er: ership: le(s): ubmission dates.	1.5	3D model format:			
unctional parts (see comments):  Discrete PO Number  trial run date:  mission date:  ate date:  on date - Supplier:  on date - Veoneer:  n date:  ime plan available?  tion available?   pls, equipment and gauges required on of the listed part number(s) incl.  mes (attach list to this review):  are:  are:  are:  are:  are:  bushission dates.	1.6	Delivery date of first off tool parts (without adjustments):(As specified in TFC)			
Discrete PO Number  trial run date: umission date: ate date: on date - Supplier: on date - Veoneer: n date: lime plan available? tion available?  tools, equipment and gauges required n of the listed part number(s) incl. mes (attach list to this review): er: unsplice of the list of	1.7	Delivery date of functional parts (see comments):			
trial run date: mission date: ate date: on date - Supplier: on date - Veoneer: n date: ime plan available? tion available?  plan available?  plan equipment and gauges required and the listed part number(s) incl. times (attach list to this review): ter: triship: telsh: tubmission data:	1.8	How many parts? Discrete PO Number			
mission date: ate date: on date - Supplier: on date - Veoneer: n date: ime plan available? tion available?  pls, equipment and gauges required n of the listed part number(s) incl. mes (attach list to this review): er: pubmission date:	1.9	PPAP production trial run date:			
ate date: on date - Supplier: on date - Veoneer: n date: inde plan available? tion available?  plan, equipment and gauges required n of the listed part number(s) incl. mes (attach list to this review): er: er: upbmission date:	1,10	Agreed PPAP submission date:			
on date - Veoneer: n date: in date: in date: itime plan available?  tion available?  bls, equipment and gauges required n of the listed part number(s) incl. imes (attach list to this review): er: irship: ie(s): ubmission data:	1.11	Supplier Run @ Rate date:			
on date - Veoneer: n date: in date: in date: itime plan available?  tion available?  bls, equipment and gauges required n of the listed part number(s) incl. imes (attach list to this review): er: irship: ie(s): ubmission data:	1.12	Start of production date - Supplier:			
bls, equipment and gauges required nof the listed part number(s) incl. mes (attach list to this review):  er: ers: ers: ers: ephmission deta:	1.13	Start of production date - Veoneer:			
bls, equipment and gauges required n of the listed part number(s) incl. mes (attach list to this review):  er: ership: ee(s): ubmission detail	1.14	End of production date:			
ols, equipment and gauges required n of the listed part number(s) incl. imes (attach list to this review): er: ership: els): ubmission deta:	1.15	Supplier project time plan available?			
n of the listed part number(s) incl. mes (attach list to this review): er: ership: le(s): ubmission detail	1.16	Ramp up information available?			
n of the listed part number(s) incl. mes (attach list to this review): er: ership: le(s): ubmission detail	1.17	Other:			
n of the listed part number(s) incl. mes (attach list to this review): er: ership: le(s): ubmission detail	2.0	Tooling			
n of the listed part number(s) incl. mes (attach list to this review): er: ership: le(s): ubmission deta:		List all unique tools equipment and gauges require	d		
imes (attach list to this review): er: ership: ee(s): pubmission data:	2.1	for the production of the listed part number(s) incl.			
er:  srship: se(s): submission data:		respective lead times (attach list to this review):			
rrship: ee(s): ubmission data:	2 2				
e(s): ubmission deta:	2.2	Tool manufacturer: Tool / asset ownership:			
ubmission data:	2.3	The state of the s			
	2.4	Tool tag reference(s):			
General					
		Front page General			l .
		Front page General			
	2 2	Launch rim inspection requirements			

### The Product Life Cycle with Veoneer

6. Prototype Order and Delivery – Phase 2 (focus points)

- Supplier shall submit Prototype documents according to VSM and Prototype order
- The Prototype process should be covered by a Prototype Control Plan
- Further requirements should be defined at the time of the Prototype order

© 2018 Copyright Veoneer Inc. All Rights Reserved

### The Product Life Cycle with Veoneer

### 7. Production Trial Runs - Phase 3

(Production-Trial-Run Training Material available in the VSM!)

Why does Veoneer require Production Trial Runs?

- Verify & confirm information on actual part / process
  - Evaluate performance as early as possible by First Trial Runs
  - Check against specifications (PPAP Trial Runs)
  - Ensure PPAP samples are run under serial conditions (PPAP Trial Runs)
  - Measure actual cycle times / capacities by Run@Rate

What may happen if PTRs are not performed?

- Late PPAP approval
- Endanger SOP
- Increase amount of waste / scrap

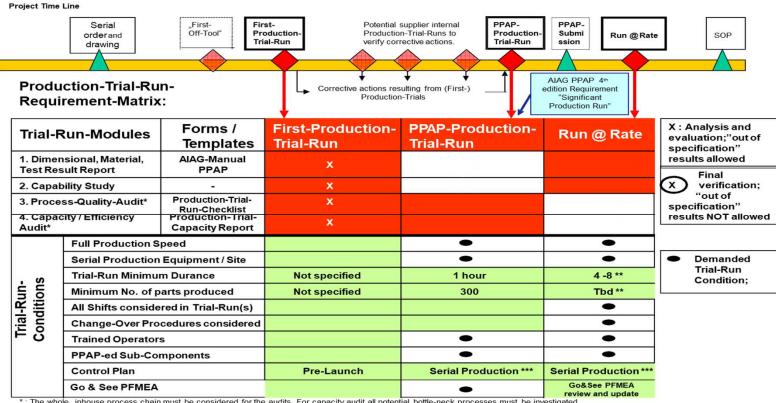
# The Product Life Cycle with Veoneer

### 7. Production Trial Runs - Phase 3

CLD	PTR Requirements
1	documentation to be retained at supplier
2	documentation to be submitted to Veoneer
3	Veoneer participation at supplier, documents to be submitted to Veoneer

### The Product Life Cycle with Veoneer

### VSM: Supplier Production-Trial-Run Standard



<sup>\*:</sup> The whole, inhouse process chain must be considered for the audits. For capacity audit all potential bottle-neck processes must be investigated.

<sup>\*\*:</sup> The trial's durance and the amount of parts produced must be representative of the process's serial conditions

<sup>\*\*\*:</sup> Serial Production Control Plan might be intensified (according to VS412) upon Veoneer demand.

### The Product Life Cycle with Veoneer

8. Production Part Approval Process (PPAP) - Phase 3 (focus points)

- As per *VSM Quality Requirements*-PPAP
- All submitted documents must be in English
- PPAP desired format is electronic file
- Use of PPAP Submission Index-template
- 100% complete and OK prior to submission

	Retention/Submis	sion Req	uiremer	its lable	4.2						
		(Normativ	e)								
	[NOTE: Table 4.2 lists submission and regutrements for a <b>PPAP</b> record are de					le					
			Su	bmission I	evel						
Requ	irement	Level 1	Level 2	Level 3	Level 4	Level 5					
1.	Design Record	R	S	s		R					
	- for proprietary components details	R	R	R		R					
	- for all other components details	R	8	S		R					
2.	Engineering Change Documents, if any	R	S	S		R					
3.	Customer Engineering approval, if required	R	R	S		R					
4.	Design FMEA	R	R	S		R.					
5.	Process Flow Diagrams	R	R	S		R					
6.	Process FMEA	R	R	5		R					
7.	Control Plan	R	R	s		R					
8.	Measurement System Analysis Studies	R	R	5		R					
9.	Dimensional Results	R	S	S		R					
10.	Material, Performance Test Results	R	S	S		R					
11	Initial Process Studies	R	R	S		R					
12.	Qualified Laboratory Documentation	R	S	S	•	R					
13.	Appearance Approval Report (AAR), if applicable	5	S	S		R					
14.	Sample Product	R	S	S		R					
15	Master Sample	R	R	R		R					
16.	Checking Aids	R	R	R	*	R					
17.	Records of Compliance	R	R	S		R					
	With Customer-Specific Requirements										
18.	Part Submission Warrant (PSW)	S	5	5	S	R					
	Bulk Material Checklist (see 4.1 above)	S	\$	S	S	R					
	S = The organization shall submit to the customer and retain a copy of records or documentation items at approlocations.										
	R = The organization shall retain at appropriate locations and make available to the customer upon request.										
	* = The organization shall retain at appropriate locations and submit to the customer upon request.										

AIAG - PPAP Fourth Edition

15-AELBG12033212(0X1).2020 VSM Training - Product Life Cycle

### The Product Life Cycle with Veoneer

9. Start of Production (SOP) & Serial Deliveries - Phase 4 (focus points)

- On time delivery according to the delivery schedule in the right quantity and fulfilling all requirements
- Any deviations must be approved by the using Veoneer Plant

# The Product Life Cycle with Veoneer

10. Performance Review /SQP Closure - Phase 4 (focus points)

- Perform a Launch and process review
- Follow-up QCD Targets ( Quality/ Cost/Delivery )
- Monitor early Production containment (SQPS-412)
- Closure of SQP.
- Continuous Performance monitoring (VS051)

# The Product Life Cycle with Veoneer

11. Continuous Cost and Process Improvement

- Manufacturing process improvements under a program of regular management review.
- Suggestion of design changes to improve the product cost, quality, process and performance.

### The Product Life Cycle with Veoneer

12. EOP = End of Production and Spare Parts (focus points)

Supplier shall comply with the Veoneer Spare Part Standard

### Here some focus points:

- Spare Parts for 15 years after EOP
- Delivery latest 30 days after notification
- Serial pricing for 5 years after EOP
- PPAP-requirements to be respected

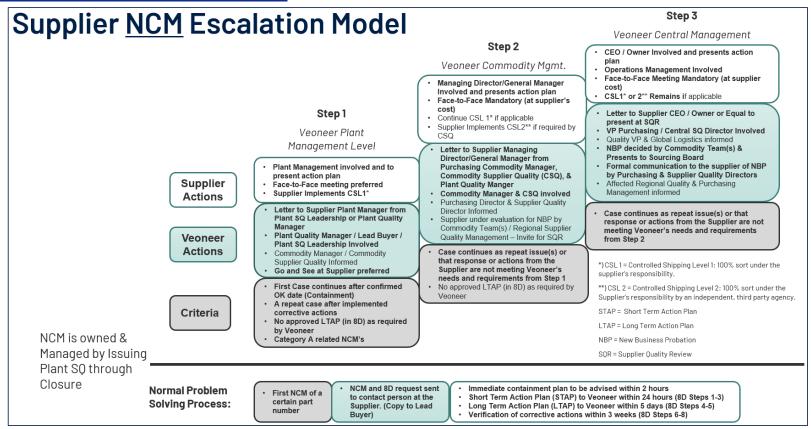
### The Product Life Cycle with Veoneer

13. Complaint Reporting and Resolution (focus points)

- After a NCM (Non-Conforming Material)-Report was received, the supplier must conduct an immediate investigation:
  - To locate and contain the potentially defective parts in the supply chain.
  - To ensure that the problem will not cause delivery failure or production line stop at Veoneer.
  - To specifically mark all deliveries with sorted parts shipped to Veoneer. Certified (100% o.k. parts) deliveries must be marked according to Veoneer instructions.
  - To implement a backlog recovery plan.
  - The supplier must respond in writing (timing is defined in the *NCM Escalation Model*) using the 8D-procedure.

### The Product Life Cycle with Veoneer

### 14. Veoneer Escalation Model



### The Product Life Cycle with Veoneer

15. Quality and Delivery Review (focus points)

- For Suppliers with repeat problems or unacceptable VS051 performance Veoneer starts a Quality and Delivery Review Process.
- Attendance of appropriate supplier senior management is required.
- The meetings follow the Veoneer standard Supplier Quality/Delivery Review Process, available in the VSM.

### The Product Life Cycle with Veoneer

16. Product Resourcing

- After all other previous corrective actions with the current supplier <u>have failed</u>.
- Result: The product is re-sourced to another supplier and the commodity sourcing strategy is revised.

# Thank You!

veoneer